




*ORIGINAL*

State of Nebraska  
RFP 6214 Z1  
Mass Notification Service (MNS)  
February 7, 2020

onsolve.com 

866 939 0911 

780 W. Granada Blvd.   
Ormond Beach, FL 32174

## Cost Proposal Request for Proposal Number 6214 Z1

Bidder Name: OnSolve

Cost submitted for Year One, Year Two and Year Three of the initial period are firm for the entire contract period each year and cannot increase. Price escalation of no more than 3% may be allowed for each renewal period.

Any request for an increase must be submitted in writing to the State Purchasing Bureau a minimum of 30 days prior to contract renewal date, and must show cause and be accompanied by supporting documentation. Failure to supply any requested supporting documentation may be ground to reject the requested increase and cancel the contract. The State further reserves the right to reject any proposed price increase(s), cancel the contract and re-bid if determined to be in the best interest of the State. The State will be given full proportionate benefit of any decrease for the term of the contract. No price increases are to be billed to the State without prior written approval by the State Purchasing Bureau.

Cost Proposal No Telephony Messaging		Year One	Year Two	Year Three
1	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 0 - 50,000 contacts	See Below	See Below	See Below
2	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 50,001 - 75,000 contacts	See Below	See Below	See Below
3	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 75,001 - 100,000 contacts	See Below	See Below	See Below
4	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 100,001 - 250,000 contacts	See Below	See Below	See Below
5	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 250,001 and up contacts	See Below	See Below	See Below
6	GIS mapping fees if not included in base price add on per enrolled contact per year	Included	Included	Included

\*All Pricing includes telephony messaging see below

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<b>Cost Proposal Including Telephony Messaging</b>		<b>Year One</b>	<b>Year Two</b>	<b>Year Three</b>
7	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 0 - 50,000 contacts	\$0.370	\$0.370	\$0.370
8	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 50,001 - 75,000 contacts	\$0.356	\$0.356	\$0.356
9	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 75,001 - 100,000 contacts	\$0.342	\$0.342	\$0.342
10	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 100,001 - 250,000 contacts	\$0.328	\$0.328	\$0.328
11	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 250,001 and up contacts	\$0.306	\$0.306	\$0.306
12	GIS mapping fees if not included in base price add on per enrolled contact per year	Included	Included	Included

Note: Invoices are to be based on a monthly portion of the fixed annual cost per maximum enrolled contact of the billing month. For example: if the State of Nebraska has 45,000 users on the 1<sup>st</sup> of the month, 48,000 on the 22<sup>nd</sup> of the month and 47,000 at the end of the month, the bidder will bill the state for 48,000 enrolled users for that month. If the annual cost is \$1.20 and there are 48,000 enrolled users for that month, the bidder will bill the State of Nebraska for \$0.10 (monthly rate) x 48,000 (enrolled users) = \$4,800.00.

<b>Cost Proposal IPAWS</b>		<b>Year One</b>	<b>Year Two</b>	<b>Year Three</b>
13	Software includes 95 individual IPAWS licenses to be accessed by NEMA, State Patrol and 93 counties.	\$,23,800	\$,23,800	\$,23,800

<b>Cost Proposal Custom Programming</b>		<b>Year One</b>	<b>Year Two</b>	<b>Year Three</b>
14	Custom Programming at an hourly rate	\$195	\$195	\$195

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<b>Cost Proposal Optional Products and Services</b>		<b>Year One</b>	<b>Year Two</b>	<b>Year Three</b>
15	OnSolve Open Notification Express (O.N.E.) middleware for integration	\$7,500 per agency	\$7,500 per agency	\$7,500 per agency
16	Text to Keyword (per keyword)	\$2,250	\$2,250	\$2,250
17	Bulletin Board inbound IVR (10,000 minutes annually)	\$1,000	\$1,000	\$1,000
18	Onsite Training per trainer per day	\$1,500 plus T&E	\$1,500 plus T&E	\$1,500 plus T&E

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### OPTIONAL RENEWAL PERIODS

Price escalation of no more than 3% may be allowed for each renewal period.

<b>Cost Proposal – Optional Renewal Years No Telephony Messaging</b>		<b>Year Four Optional Renewal 1</b>	<b>Year Five Optional Renewal 2</b>	<b>Year Six Optional Renewal 3</b>	<b>Year Seven Optional Renewal 4</b>	<b>Year Eight Optional Renewal 5</b>
1	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 0 - 50,000 contacts	See Below	See Below	See Below	See Below	See Below
2	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 50,001 - 75,000 contacts	See Below	See Below	See Below	See Below	See Below
3	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 75,001 - 100,000 contacts	See Below	See Below	See Below	See Below	See Below
4	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 100,001 - 250,000 contacts	See Below	See Below	See Below	See Below	See Below
5	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1.1, except Item 1a, unlimited use 250,001 and up contacts	See Below	See Below	See Below	See Below	See Below
6	GIS mapping fees if not included in base price add on per enrolled contact per year	Included	Included	Included	Included	Included

\*All Pricing includes telephony messaging see below

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<b>Cost Proposal - Optional Renewal Years Including Telephony Messaging</b>		<b>Year Four Optional Renewal 1</b>	<b>Year Five Optional Renewal 2</b>	<b>Year Six Optional Renewal 3</b>	<b>Year Seven Optional Renewal 4</b>	<b>Year Eight Optional Renewal 5</b>
7	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 0 - 50,000 contacts	\$0.370	\$0.370	\$0.370	\$0.370	\$0.370
8	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 50,001 - 75,000 contacts	\$0.356	\$0.356	\$0.356	\$0.356	\$0.356
9	Per enrolled contact per year, Software as a Service, General Service Requirements Item 1, unlimited use 75,001 - 100,000 contacts	\$0.342	\$0.342	\$0.342	\$0.342	\$0.342
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<b>Cost Proposal – Optional Renewal Years IPAWS</b>		<b>Year Four Optional Renewal 1</b>	<b>Year Five Optional Renewal 2</b>	<b>Year Six Optional Renewal 3</b>	<b>Year Seven Optional Renewal 4</b>	<b>Year Eight Optional Renewal 5</b>
13	Software includes 95 individual IPAWS licenses to be accessed by NEMA, State Patrol and 93 counties.	\$,23,800	\$,23,800	\$,23,800	\$,23,800	\$,23,800

<b>Cost Proposal – Optional Renewal Years Custom Programming</b>		<b>Year Four Optional Renewal 1</b>	<b>Year Five Optional Renewal 2</b>	<b>Year Six Optional Renewal 3</b>	<b>Year Seven Optional Renewal 4</b>	<b>Year Eight Optional Renewal 5</b>
14	Custom Programming at an hourly rate	\$195	\$195	\$195	\$195	\$195

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<b>Cost Proposal – Optional Renewal Years Optional Products and Services</b>		<b>Year Four Optional Renewal 1</b>	<b>Year Five Optional Renewal 2</b>	<b>Year Six Optional Renewal 3</b>	<b>Year Seven Optional Renewal 4</b>	<b>Year Eight Optional Renewal 5</b>
15	OnSolve Open Notification Express (O.N.E.) middleware for integration	\$7,500 per agency	\$7,500 per agency	\$7,500 per agency	\$7,500 per agency	\$7,500 per agency
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17	Bulletin Board inbound IVR (10,000 minutes annually)	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
18	Onsite Training per trainer per day	\$1,500 plus T&E	\$1,500 plus T&E	\$1,500 plus T&E	\$1,500 plus T&E	\$1,500 plus T&E